# Mark Scheme (Results) 

Summer 2023

Pearson Edexcel International Advanced Level
In Accounting (WAC12)
Paper 01 Corporate and Management Accounting

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## General Marking Guidance

- All candidates must receive the same treatment. Examiners must mark the first candidate in exactly the same way as they mark the last.
- Mark schemes should be applied positively. Candidates must be rewarded for what they have shown they can do rather than penalised for omissions.
- Examiners should mark according to the mark scheme not according to their perception of where the grade boundaries may lie.
- There is no ceiling on achievement. All marks on the mark scheme should be used appropriately.
- All the marks on the mark scheme are designed to be awarded. Examiners should always award full marks if deserved, i.e. if the answer matches the mark scheme. Examiners should also be prepared to award zero marks if the candidate's response is not worthy of credit according to the mark scheme.
- Where some judgement is required, mark schemes will provide the principles by which marks will be awarded and exemplification may be limited.
- Crossed out work should be marked UNLESS the candidate has replaced it with an alternative response.
- Mark schemes will indicate within the table where, and which strands of QWC, are being assessed. The strands are as follows:
(i) ensure that text is legible and that spelling, punctuation and grammar are accurate so that the meaning is clear
(ii) select and use a form and style of writing appropriate to purpose and to complex subject matter
(iii) organise information clearly and coherently, using specialist vocabulary when appropriate

Q1 Mark scheme
(a) AO1 (14) AO2 (23) AO3 (6)

A01: Fourteen marks for Operating cash flow before working capital changes, cash generated from operations label, cash generated from operations figure, interest paid on bank loan and on debenture, tax paid, payments to acquire tangible non-current assets, proceeds from sale of tangible non-current assets, payments to acquire shares in other companies, repayment of bank loan, receipt of debenture, net increase in cash and cash equivalents, and cash and cash equivalents at the beginning and end of the year.

AO2: Twenty-three marks for calculation of profit from operations, depreciation for the year, the loss on the sale of the non-current asset, decrease in inventories, decrease in trade receivables, increase in trade payables, net cash from operating activities, net cash used in investing activities, preference dividend paid, and net cash used in financing activities.

AO3: six marks for calculation of redemption of ordinary shares, final ordinary dividend for $\mathbf{2 0 2 2}$ and interim dividend for 2023.


| (W1) $\quad$ Profit from operations Calculation |  |  |
| ---: | ---: | :--- |
| Profit after interest before tax | 1365120 | $(1) \mathrm{AO} 2$ |
| Plus bank loan interest | 44000 | $(1) \mathrm{AO} 2$ |
| Plus debenture interest | $\underline{45000}$ | $(1) \mathrm{AO} 2$ |
| Profit from operations | 1454120 | $(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2$ |
|  |  |  |
| Depreciation calculation |  |  |
| Depreciation at 31March 2023 | 2668000 | $(1) \mathrm{AO} 2$ |
| Less depreciation at 31 March 2022 | $\underline{2437000}$ | $(1) \mathrm{AO} 2$ |
| Plus depreciation on assets sold | $\underline{590000}$ | $(1) \mathrm{AO} 2$ |
| Total depreciation for year | 821000 | $(1 \mathrm{AO} / \mathrm{f}) \mathrm{AO} 2$ |
|  |  |  |
| Loss on sale of asset calculation |  |  |
| Purchase price | 780000 | $(1) \mathrm{AO} 2$ |
| Less Depreciation to date | $\underline{-590000}$ | $(1) \mathrm{AO} 2$ |
| Book value | 190000 | $(1) \mathrm{AO} 2$ |
| Less Selling price | $\underline{-125000}$ | (1)AO2 |
| Loss on sale of asset | 65000 | $(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2$ |

(b) $\mathrm{AO1}$ (1) AO 2 (1) $\mathrm{AO3}$ (4) $\mathrm{AO4}$ (6)

## Liquidity position good/handled liquidity well

Buzkars has healthy level of cash and cash equivalents at $£ 616000$ and there has been an increase of $£ 99000$ in the year.

Current Ratio at the year-end stands at 2.10: 1 which is good, being very close to an ideal ratio of 2:1 The current ratio at the start of the year was 2.78:1, which could be considered too high.

Acid ratio at year end stands at 1.22:1 which is good. The acid ratio at the start of the year was 1.61:1, which could be considered too high.

Inventories have reduced by $£ 74000$ in the year which means a reduction in liquid funds tied up in inventories.

Trade and other receivables have reduced by $£ 200000$ which could mean customers are paying up quicker or credit control has improved.

Liquidity has been improved by issue of a debenture for $£ 1.2$ million.

Tax bill of $£ 315000$ has been paid, which reduces current liabilities.

Healthy operating profit of $£ 1.365$ million is being made which will help liquidity.

Bank loan of $£ 1.1$ million has been repaid which will reduce demands on funds to pay interest.

## Liquidity position poor/ handled badly

The working capital of the company has fallen form $£ 1.61 \mathrm{~m}$ at the start of the year to $£ 1.228 \mathrm{~m}$ at the end of the year.

Bank loan of $£ 1.1$ million has been repaid which uses liquid funds.
A debenture of $£ 1.2$ million has been issued which will result in interest payments through the year.

Ordinary shares were redeemed and this resulted in an outflow of $£ 378000$

It may be argued that the current ratio and the acid ratio show the company has too much liquid funds. Maybe the company should be putting these funds to better use, earning interest or profits for the company.

Trade and other payables have increased during the year by $£ 63000$. This may result in poor relations with suppliers or lack of future credit availability.

## Conclusion

Liquidity position/handling of liquidity is good.

| Level | Mark | Descriptor |
| :---: | :---: | :---: |
|  | 0 | A completely incorrect response. |
| Level 1 | 1-3 | Isolated elements of knowledge and understanding which are recall based. <br> Weak or no relevant application to the scenario set. <br> Generic assertions may be present. |
| Level 2 | 4-6 | Elements of knowledge and understanding, which may be applied to the scenario. <br> Chains of reasoning are present, but may be incomplete or invalid. <br> A generic or superficial assessment is present. |
| Level 3 | 7-9 | Accurate and thorough understanding, supported by relevant application to the scenario. <br> Some analytical perspectives are present, with developed chains of reasoning, showing causes and/or effects. <br> An attempt at an assessment is presented, using financial and maybe nonfinancial information, in an appropriate format and communicates reasoned explanations. |
| Level 4 | 10-12 | Accurate and thorough knowledge and understanding, supported throughout by relevant application to the scenario. <br> A coherent and logical chain of reasoning, showing causes and effects. <br> Assessment is balanced, wide ranging and well contextualised using financial and maybe non-financial information and makes an informed decision. |

12 marks
Total for Question 1 = 55 marks

Q2 Mark scheme
(a) AO1 (4)

A01: Four marks for revenue figures in $£ s$ in revenue budget.

|  | Sept | October | November | December |
| :---: | :---: | :---: | :---: | :---: |
| Revenue in $£ s$ | $£ 345600(1)$ AO1 | $£ 259200(1) A O 1$ | $£ 172800(1)$ AO1 | $£ 86400$ (1)AO1 |

(b)(i) AO1 (4)

AO1: Four marks for inventory figures in units in inventory budget.

|  | September | October | November | December |
| :--- | :---: | :---: | :---: | :---: |
| Inventory in units | $384(1)$ AO1 | $288(1)$ AO1 | $192(1)$ AO1 | $96(1)$ AO1 |

4 marks
(b)(ii) AO1 (4)

A01: Four marks for inventory figures at cost in $£ s$ in inventory budget.

|  | September | October | November | December |
| :--- | :---: | :---: | :---: | :---: |
| Inventory at cost | $£ 96000$ | $£ 72000$ | $£ 48000$ | $£ 24000$ |
| $(£)$ | $(10 / \mathrm{f}) A O 1$ | $(10 / \mathrm{f}) \mathrm{AO1}$ | $(10 / \mathrm{f}) \mathrm{AO} 1$ | $(10 / \mathrm{f}) \mathrm{AO}$ |

(c) AO 2 (8) AO 3 (4)

AO2: Eight marks for opening and closing inventory and sales figures in purchases budget.
AO3: Four marks for purchases figures in purchases budget.
$\left.\begin{array}{|l|c|c|c|c|}\hline & \text { September } & \text { October } & \text { November } & \text { December } \\ \hline \begin{array}{l}\text { Opening } \\ \text { Inventory (units) }\end{array} & 16 & 12 \\ \text { (1)AO2 both }\end{array}\right]$

12 marks
(d) AO2 (4) AO3 (2)

AO2: Four marks for purchase for the company in purchases budget.
AO3: Two marks for purchase per store in purchases budget.

|  | September | October | November | December |
| :--- | :---: | :---: | :---: | :---: |
| Purchases <br> (units) per store | 44 <br> (1o/f)AO3 | 20 | 12 | 8 <br> (1o/f)AO3 all three |
| Purchases <br> (units) for company | 1056 | 480 | 288 | 192 |
| Purchases <br> (£s) for company | £264 000 <br> (1o/f)AO2 | £120 000 <br> (1o/f)AO2 | £72 000 <br> (1o/f)AO2 | (1o/f)AO2 000 |

6 marks
(e) AO 2 (7)

AO2: Seven marks for figures in budgeted profit and loss account.

| Revenue (W1) |  | 864000 | $(10 / \mathrm{f}) \mathrm{AO} 2$ |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Purchases (W2) | 504000 | $(10 / \mathrm{f}) \mathrm{AO} 2$ |  |
| Less closing inventory | $(24000)$ | $(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2$ |  |
| Cost of goods sold |  | 480000 | $(10 / \mathrm{f}) \mathrm{AO} 2$ |
|  |  |  |  |
| Gross profit on garden sheds |  | 384000 | $(10 / \mathrm{f}) \mathrm{AO} 2$ |
|  |  |  |  |

(W1) Revenue $=(£ 345600+£ 259200+£ 172800+£ 86400)(1 \circ / f) A O 2=£ 864000$
$(W 2)$ Purchases $=(£ 264000+£ 120000+£ 72000+£ 48000)(1 \mathrm{f}) \mathrm{f}) \mathrm{AO} 2=£ 504000$
7 marks

## (f) AO1 (2) AO2 (2)

A01: Two marks for cash payment made figures.
AO2: Two marks for cash discount figures.

| Cash budget <br> (extract) | September | October | November | December |
| :--- | :---: | :---: | :---: | :---: |
| Purchases <br> (£s) for company | $£ 264000$ (o/f) | $£ 120000$ (o/f) | $£ 72000$ (o/f) | $£ 48000$ (o/f) |
| Less $2.5 \%$ <br> discount | $£ 6600$ | $£ 3000$ <br> $(10 / \mathrm{f}) A O 2$ both | $£ 1800$ | $£ 1200$ <br> $(10 / \mathrm{f}) A O 2$ both |
| Cash payment <br> made | $£ 257400$ | $£ 117000$ <br> $(10 / \mathrm{f}) A O 1$ both | $£ 70200$ | $£ 46800$ <br> $(10 / \mathrm{f}) A O 1$ both |

(g) AO2 (2)

## AO2: Two marks for calculation of total cash discount obtained.

$$
\begin{aligned}
\text { Total cash discount obtained } & =(£ 6600+£ 3000+£ 1800+£ 1200)(10 / \mathrm{f}) \text { AO2 } \\
& =£ 12600(1 \mathrm{o} / \mathrm{f}) \mathrm{AO} 2
\end{aligned}
$$

(h) AO1 (1) AO2 (1) AO3 (4) AO4 (6)

## Case for using ICT in budget preparation

Saves time and therefore money, compared to preparing budgets by hand. Staff costs are reduced.

The need to have papers and books is eliminated, saving money and this saves space as well.

Spreadsheets can be used for quick calculations in budgets.
Spreadsheets can be used to display budgets in a pre-prepared format of choice.
Flexed budgets could be speedily produced by changing key variables in the spreadsheet eg figures for sales which will automatically amend figures for revenue, and profit etc.

Spreadsheets can also be used to generate graphical information.eg net cash flow for a six-month period, clearly showing when this is positive or negative.

## Case against using ICT in budget preparation

Financial cost of hardware, software, staff training, running costs, maintenance etc.
Hardware has a relatively short life, software often needs updating, new staff will need to be trained, and often outside experts are needed for maintenance issues.

If staff are not trained or are unskilled, they can make errors, which may lead to generation of incorrect budget information. These errors will take time and money to correct.

Security risks if the management or the company wish to keep the budget information confidential. Outside hackers could access sensitive information if security controls are weak. Internal staff could gain access to information they are not meant to view if security controls are lapsed.

Computer crashes, freezes, power cuts etc which may result in a loss of budget information and a waste of staff time. Back-up copies should be kept, possibly off the premises, in case these issues occur

## Conclusion

Should conclude that use of ICT is very advantageous in the preparation of budgets.

| Level | Mark | Descriptor |
| :--- | :---: | :--- |
| Level 1 | 0 | A completely incorrect response. |
| Level 2 | $4-6$ | Isolated elements of knowledge and understanding which are recall based. <br> Weak or no relevant application to the scenario set. <br> Generic assertions may be present. |
| Level 3 | $7-9$ | Elements of knowledge and understanding, which may be applied to the <br> scenario. <br> Chains of reasoning are present, but may be incomplete or invalid. <br> A generic or superficial assessment is present. |
| Level 4 | Accurate and thorough understanding, supported by relevant application to <br> the scenario. <br> Some analytical perspectives are present, with developed chains of <br> reasoning, showing causes and/or effects. <br> An attempt at an assessment is presented, using financial and maybe non- <br> financial information, in an appropriate format and communicates reasoned <br> explanations. |  |
| $10-12$ | Accurate and thorough knowledge and understanding, supported <br> throughout by relevant application to the scenario. <br> A coherent and logical chain of reasoning, showing causes and effects. <br> Assessment is balanced, wide ranging and well contextualised using financial <br> and maybe non-financial information and makes an informed decision. |  |

(12 marks)
Total for Question 2-55 marks

Q3. Mark scheme
(a) AO1(5) AO3(5)

A01: Five marks for entries to close off accounts in the accounts.
AO3: Five marks for corresponding entry of the double entry

|  | Account | Debit | Credit |
| :---: | :---: | :---: | :---: |
| March 31 | Realisation | 760000 (1)AO3 |  |
| 2023 | Property |  | 760000 (1)AO1 |
| March 31 | Other Payables | 150000 (1)AO1 |  |
| 2023 | Realisation |  | 150000 (1)AO3 |
| March 31 | Ordinary Shares of $£ 0.50$ | 40000000 (1)AO1 |  |
| 2023 | Sundry Shareholders |  | 40000000 (1)AO3 |
| March 31 | General reserve | 2000000 (1)AO1 |  |
| 2023 | Sundry Shareholders |  | 2000000 (1)AO3 |
| March 31 | Sundry Shareholders | 11800000 (1)AO3 |  |
| 2023 | Retained Earnings |  | 11800000 (1)AO1 |
|  |  |  | 10 marks |

(b) AO2(6) AO3(2)

AO2: Six marks for calculation and entry of purchase consideration, loss on realisation, and entries of retained earnings, share capital and general reserve.
AO3: Two marks for label of Suburban supplies plc and Loss on Realisation

Blue Gas plc Sundry Shareholders Account

| March <br> 31 <br> 2023 | Suburban Supplies plc (1)AO3 (Purchase Consideration) | $\begin{aligned} & 17600000 \\ & \text { (1o/f)AO2 } \end{aligned}$ | March <br> 31 <br> 2023 | Share capital | 40000000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retained Earnings | 11800000 <br> (1) AO 2 |  | General reserve | $\begin{aligned} & 2000000 \\ & \text { (1)AO2 } \\ & \text { Both } \end{aligned}$ |
|  | Loss on Realisation (1)AO3 | $\begin{aligned} & 12600000 \\ & (10 / f) \mathrm{AO} \end{aligned}$ |  |  | - |
|  |  | $\underline{42000000}$ |  |  | 42000000 |

## Purchase consideration calculation:

$£ 40000000$ of $£ 0.50$ shares $=80000000$ shares in Blue Gas plc

Terms are for every 4 shares held, 3 are received, $\quad \underline{80000000}=20000000$ (1)AO2
(3 shares of $£ 0.20$ each at a premium of $£ 0.05$ per share) $=£ 0.60$ of shares in Suburban Supplies plc $£ 0.15$ share premium
Plus $£ 0.13$ cash
£0.88 (10/f)AO2

Purchase consideration $=£ 0.88 \times 20000000=£ 17600000$
(c) $\mathrm{AO2(6)}$

AO2: Six marks for calculation and entry of ordinary share capital, share premium, general reserve and retained earnings, and total equity.

| Equity | $£$ |  |
| :--- | :---: | :--- |
| Ordinary shares of $£ 0.20$ each | $£ 48000000$ | $(10 / \mathrm{f}) \mathrm{AO} 2$ |
| Share premium | $£ 12000000$ | (1o/f)AO2 |
| General reserve | $£ 4800000$ | Both |
| Retained earnings | $£ 5100000$ | (1)AO2 |
| Total equity | $£ 69900000$ | (1o/f)AO2 |

Workings

$$
\text { Value of shares issued }=£ 0.20 \times 3 \times 20000000=£ 12000000 \text { (1)AO2 }
$$

Value of share premium on shares issued $=£ 0.05 \times 3 \times 20000000=£ 3000000(1) \mathrm{AO} 2$
(d) AO 2 (1) AO 3 (2) $\mathrm{AO}(3)$

## For the sale

Suburban Supplies plc could enjoy economies of scale eg bulk buying at lower prices, resulting in greater profits. This would increase returns to shareholders in the form of dividends and lead to a rise in the share price which would benefit Maria.

The companies would enjoy the benefits of horizontal integration eg reduced total costs of advertising or reduced customer service total costs.

Blu Gas plc has been making losses and the retained earnings show a very large debit balance. The company could go out of business and shareholders could lose everything. The market does not have much confidence in the business as the market value of the company is probably less than the book value. This was shown by the agreed purchase price of the company.

## Against the sale

Maria is receiving $£ 0.88$ for selling 4 shares which is $£ 0.22$ per share. This is $£ 0.13$ per share below the figure she paid for the shares. She has made a loss on the shares.

The book value of the company is assets $£ 52.8$ million less liabilities $£ 22.6$ million which is $£ 30.2$ million. The company is being sold for $£ 17.6$ million which is a loss on realisation of £12.6 million (own figure applies).

Shareholders in Blue Gas plc will see reduction in voting power as they are now part of a larger company.

## Evaluation

Should conclude and relate to points made above. However, the company has serious problems and a takeover by a larger company may be the best option.

| Level | Mark | Descriptor |
| :---: | :---: | :--- |
| Level 1 | 0 | A completely incorrect response. |
| Level 2 | $3-4$ | Isolated elements of knowledge and understanding that are recall based. <br> Generic assertions may be present. <br> Weak or no relevant application to the scenario set. |
| Level 3 | Elements of knowledge and understanding, which are applied to the <br> scenario. <br> Some analysis is present, with developed chains of reasoning, showing <br> causes and/or effects applied to the scenario, although these may be <br> incomplete or invalid. <br> An attempt at an evaluation is presented, using financial and perhaps non- <br> financial information, with a decision. |  |
| 5-6 | Accurate and thorough knowledge and understanding. Application to the <br> scenario is relevant and effective. <br> A coherent and logical chain of reasoning, showing causes and effects is <br> present. <br> Evaluation is balanced and wide ranging, using financial and perhaps non- <br> financial information and an appropriate decision is made. |  |

## 6 marks

Total for Question 3 = 30 marks

Q4.
(a) (i) (AO2) 2 (AO3) 4

AO2 : One mark each for correct use of standard price and calculation of usage variance.
AO3 : Two marks for correct calculation of actual quantity used, one mark for correct insertion into formula, and one mark for correct standard quantity.

```
    Material usage variance = (Standard quantity - Actual quantity) x Standard price
Actual quantity used =(27 720 + 50 000-20 240) (1)AO3 = 57480 kgs (1)AO3
    Material usage variance = [(1980 x 28) (1)AO3-57 480 (1o/f)AO3] x f0.80 (1)AO2
    =(55 440-57 480) x f0.80
    = £1632 Adverse (1o/f)AO2
        (6)
(ii) (AO2) }
```

AO2 : One mark each for correct use of standard price, actual price, actual quantity and calculation of price variance.

```
Material price variance = (Standard price - Actual price) x Actual quantity
Material price variance =(£0.80 (1)AO2- £0.78(1)AO2) x 57 480(10/f)AO2
    =(£0.02) x 57480
    = f1 149.60 Favourable (10/f)AO2
        (4)
```

(iii) (i) (AO2) 2

AO2 : Two marks for correct calculation of total material cost variance.
Total material cost variance $=(£ 1632$ Adverse $+£ 1149.60$ Favourable $)(10 / f)$ AO2

$$
=£ 482.40 \text { Adverse ( } 10 / \mathrm{f} \text { )AO2 }
$$

(b) (i) (AO1) 4 (AO2) 4 (AO3) 2

A01: One mark each for correct insertion of material cost variance and correct calculation of both cost of goods sold, both gross profits and both net profits.

AO2: One mark each for correct calculation of actual sales, actual labour costs, actual variable production overheads, and actual fixed overheads,

AO3: Two marks for correct calculation of actual quantity used, one mark for correct insertion into formula, and one mark for correct standard quantity.

|  | BUDGET <br> £ | ACTUAL <br> £ | VARIANCE <br> £ |
| :---: | :---: | :---: | :---: |
| Sales | 75240 | A 73770 (1)AO2 | 1470 Adverse |
| Material costs | B44352 <br>  <br> (1)AO3 | C44834 <br>  <br> (1)AO3 | D 482 Adverse (1o/f)AO1 |
| Labour costs | 9540 | E 8265 (1)AO2 | 1275 Favourable |
| Variable production overheads | 3780 | F 4700 (1)AO2 | 920 Adverse |
| Cost of goods sold | G 57672 | H 57799 (1o/f)AO1 both | ------- |
| Gross profit | I 17568 | J 15971 (1o/f)AO1 both | ---- |
| Fixed overheads | 12920 | K 12260 (1)AO2 | 660 Favourable |
| Net profit | L 4648 | M 3711 (1o/f)AO1 both | ---- |

(10)
(c) (AO1) 1 (AO3) 1

AO1 : One mark for correct identification of a variable production overhead.
AO3 : One mark for correct explanation of why the variance may be adverse.
Answers may include:

Energy costs such as gas, electricity or water (1)AO1 may have increased the price charged per kilowatt hour, or cubic litre etc charged to customers. (1)AO3 (accept "inflation" as a reason.)

Maintenance costs (1)AO1 may have increased. Perhaps the machinery is getting old and more maintenance and replacement parts etc are required. (1)AO3

## (d) (AO2) 1 (AO3) 2 (AO4) 3

Answers may include:

## Positive performance

Material price variance was $£ 1150$ favourable. Baulat Steel budgeted to pay $£ 0.80$ per kilogram but actually paid $£ 0.78$ per kilogram.

Labour costs showed a favourable variance of $£ 1$ 275. Perhaps this was due to the efficiency of labour or maybe wage rates kept stable.

Fixed overheads showed a favourable variance of $£ 660$ for the month. Perhaps there was a rent decrease or managers' salaries were lower than budgeted.

## Negative performance

Sales variance was adverse by $£ 1470$. The expected quantity of scaffold poles was sold, so the variance must be explained by a drop in the selling price, On average, the selling price charged by Baulat Steel was about $£ 0.74$ per pole less than budgeted.

Variable production overheads showed an adverse variance of $£ 920$.

Gross profit and net profit for the month were both lower than budgeted. Net profit was $£ 937$ lower than budgeted. Total costs were $£ 533$ lower than budgeted, but the sales revenue was $£ 1470$ lower than budgeted.

## Conclusion

As net profit was $£ 937$ lower than budgeted for the month, it can be concluded that Baulat Steel plc performed poorly in the month.

| Level | Mark | Descriptor |
| :---: | :---: | :--- |
| Level 1 | 0 | A completely incorrect response. |
| Level 2 | $3-4$ | Isolated elements of knowledge and understanding that are recall based. <br> Generic assertions may be present. <br> Weak or no relevant application to the scenario set. |
| Elements of knowledge and understanding, which are applied to the <br> scenario. <br> Some analysis is present, with developed chains of reasoning, showing <br> causes and/or effects applied to the scenario, although these may be <br> incomplete or invalid. <br> An attempt at an evaluation is presented, using financial and perhaps non- <br> financial information, with a decision. |  |  |


| Level 3 5-6 | Accurate and thorough knowledge and understanding. Application to the <br> scenario is relevant and effective. <br> A coherent and logical chain of reasoning, showing causes and effects is <br> present. <br> Evaluation is balanced and wide ranging, using financial and perhaps non- <br> financial information and an appropriate decision is made. |
| :---: | :---: | :--- |

(6)

## Question 5 Mark scheme

(a)(i) AO1 (2) AO2 (6) AO3 (4)

A01: One mark each for direct materials less discount received, and production staff.
AO2: One mark each for electricity, fuel, gas, insurance, maintenance, and total of sales
AO3: One mark each for factory depreciation and machinery depreciation, goodwill, and closing inventory.

|  | Cost of Sales |  |  |  |
| :--- | :--- | ---: | :--- | :--- |
|  | Direct Materials | 845630 | both |  |
|  | Less Discount Received | -41851 | $(1) \mathrm{AO} 1$ |  |
|  | Electricity | 54450 | $(1) \mathrm{AO} 2$ |  |
|  | Factory Depreciation | 62500 | $(1) \mathrm{AO} 3$ |  |
|  | Machinery Depreciation | 126000 | $(1) \mathrm{AO} 3$ |  |
|  | Fuel | 11234 | (1)AO2 |  |
|  | Gas | 49832 | (1)AO2 |  |
|  | Goodwill | 2000 | (1)AO3 |  |
|  | Insurance | 16246 | (1)AO2 |  |
|  | Maintenance | 27651 | (1)AO2 |  |
|  | Production staff wages | 524890 | (1)AO1 |  |
|  | Opening Inventory Finished Goods | 254380 | both |  |
|  | Less Closing Inventory Finished Goods | $\underline{-233724}$ | (1)AO3 |  |
|  | Total Cost of Sales | $\underline{1699238}$ | (1o/f)AO2 | $\mathbf{1 2}$ marks |
|  |  |  |  |  |

(a)(ii) AO1 (3) AO2 (6) AO3 (3)

A01: One mark each for rent on shop premises, vehicle running costs and wages of mechanics, lorry drivers and sales staff.
AO2: One mark each for advertising and electricity, fuel, gas, insurance, maintenance and total of distribution costs.

AO3: One mark each for motor lorries depreciation, shop premises depreciation and commission on sales.

|  | Distribution Costs |  |  |  |
| :--- | :--- | ---: | :--- | :--- |
|  | Advertising | 137731 | $(1) \mathrm{AO} 2$ |  |
|  | Electricty | 6050 | both |  |
|  | Fuel | 89872 | $(1) \mathrm{AO} 2$ |  |
|  | Gas | 12458 | $(1) \mathrm{AO} 2$ |  |
|  | Insurance | 40615 | $(1) \mathrm{AO} 2$ |  |
|  | Maintenance | 18434 | $(1) \mathrm{AO} 2$ |  |
|  | Motor lorries depreciation | 152000 | (1)AO3 |  |
|  | Postage and delivery | 44805 | both |  |
|  | Rent on Shop premises | 53750 | $(1) \mathrm{AO} 1$ |  |
|  | Shop buildings depreciation | 83400 | $(1) \mathrm{AO} 3$ |  |
|  | Vehicles running costs | 89454 | $(1) \mathrm{AO} 1$ |  |
|  | Wages - garage mechanics | 94650 |  |  |
|  | Wages - lorry drivers | 308362 | all three |  |
|  | Wages - sales staff | 435420 | (1)AO1 |  |
|  | Commission on sales | $\underline{27653}$ | (1)AO3 |  |
|  | Total Distribution Costs | $\underline{1594654}$ | $(10 / f) A O 2$ | $\mathbf{1 2}$ marks |

## 5(b) Mark scheme

## (AO2) 1 (AO3) 2 (AO4) 3

## Case For Importance of Directors' Report to Shareholders

Directors' Report of Workoute plc gives information to shareholders which they could then use to make a decision eg invest more funds in the company.

Shareholders may be assured the company is acting in an ethical manner.

Shareholders or other stakeholders eg pressure group may use information in the Report to bring about change in company policy eg treatment of disabled.

Disclosures may be required under Stock Exchange regulations, which may be appropriate in the Directors' Report of Workoute plc eg legislation pending which may affect the company and therefore the shareholders

Inclusion of the Directors Report is a requirement of the Companies Act, so shareholders will expect to see it.

Information is given to shareholders which allows them to see in some detail how the company is performing e.g:

- Principal activities, review of the position of business
- Post balance sheet events, future developments
- Names of the directors, interests of the directors
- Employee involvement in the company, disabled employees policy
- Political and charitable donations
- Creditor payment policy, creditor payment days.


## Case Against Importance of Directors' Report to Shareholders

Report costs Workoute plc personnel time to prepare and money to print etc. Shareholders may prefer to see funds spent in an alternative way.

Directors may use the Directors' Report to "window dress" accounts, and perhaps give an unrealistic positive view of the company, as it is in their interest to do so., which may mislead shareholders.

## Conclusion

Should relate to above points. Eg Directors' Report is useful.

| Level | Mark | Descriptor |
| :---: | :---: | :--- |
| Level 1 | 0 | A completely incorrect response. |
| Level 2 | $3-4$ | Isolated elements of knowledge and understanding that are recall based. <br> Generic assertions may be present. <br> Weak or no relevant application to the scenario set. |
| Level 3 | Elements of knowledge and understanding, which are applied to the <br> scenario. <br> Some analysis is present, with developed chains of reasoning, showing <br> causes and/or effects applied to the scenario, although these may be <br> incomplete or invalid. <br> An attempt at an evaluation is presented, using financial and perhaps non- <br> financial information, with a decision. |  |
| 5-6 | Accurate and thorough knowledge and understanding. Application to the <br> scenario is relevant and effective. <br> A coherent and logical chain of reasoning, showing causes and effects is <br> present. <br> Evaluation is balanced and wide ranging, using financial and perhaps non- <br> financial information and an appropriate decision is made. |  |

(6)

Q6
(a) AO1 (1) AO2 (4)

AO1: One mark for both totals for one unit
AO2: One mark for unit costs for labour, materials, royalties and variable element of semi-variable costs, the fixed element of semi-variable costs and fixed overheads

| Inventory valuation of one unit | Marginal | Absorption |  |
| :---: | :---: | :---: | :---: |
|  | £ | £ |  |
| Direct labour | 16.80 | 16.80 | (1)AO2 |
| Direct materials | 23.80 | 23.80 |  |
| Royalties | 3.75 | 3.75 | All three |
| Semi -variable costs - variable | 4.50 | 4.50 | (1)AO2 |
| Semi -variable costs - fixed |  | 1.60 | (1)AO2 |
| Fixed overheads |  | 4.80 | (1)AO2 |
| Total for one unit | 48.85 | 55.25 | (10/f)AO1 |
|  |  |  | 5 marks |
|  |  |  |  |
|  |  |  |  |
| (b) AO1 (2) |  |  |  |
| AO1 : Two marks for calculation of inventory valuation for both methods |  |  |  |
| Inventory valuation of $\mathbf{7 5 0 0}$ units | £366375 | £414375 |  |
|  | (10/f)AO1 | (10/f)AO1 |  |
|  |  |  | 2 marks |

(c) AO1(2) AO2(8) AO3 (7)

A01 : One mark for both direct labour and direct materials, and royalties.
AO2: One mark for revenue, variable element of semi-variable costs, total of variable costs for marginal, fixed element of semi-variable costs, fixed overhead, profits, value of inventory using both methods,
AO3: One mark for correct inclusion of opening inventory, calculation of contribution and label, three marks for workings for calculation of closing inventories for both methods, and one mark for correct inclusion total costs for absorption costing.

| (c)Statement of Profit and Loss for Year 2 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Marginal |  | Absorption |  |  |
|  | $\mathbf{f}$ | $\mathbf{£}$ | $\mathbf{f}$ | $\mathbf{£}$ |  |
| Revenue |  | 13455000 |  | 13455000 | (1)AO2 |
| Opening Inventory | 366375 |  | 414375 |  | (10/f)AO3 |
| Direct labour | 3515750 |  | 3515750 |  |  |
| Direct materials | 4920000 |  | 4920000 |  | both (1)AO1 |
| Royalties | 768750 |  | 768750 |  | (1)AO1 |
| Semi -variable costs - variable | 943000 |  | 943000 |  | (1)AO2 |
| Less Closing inventory | -272250 | $(10 / f) A O 2$ | -308067 | (10/f)AO2 |  |
|  |  | 10241625 | (10/f)AO2 |  |  |
| Contribution (1)AO3 |  | 3213375 | (10/f)AO3 |  |  |
|  |  |  |  |  |  |
| Semi -variable costs - fixed | 327000 |  |  | 327000 |  |
| Fixed overheads | 1008000 |  | 1008000 |  | (1)AO2 |
|  |  | 1335000 |  |  | (1)AO2 |
| Total costs |  |  |  | 11588808 | (10/f)AO3 |
|  |  |  |  |  |  |
| Profit for Year 2 |  | 1878375 |  | 1866192 | (10/f)AO2 |


| Value of Closing inventory |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Marginal | $\underline{10147500}$ | $(10 / f) A O 3$ | $\times 5500=$ | 272250 |  |
|  | 205000 |  | $(1) \mathrm{AO}$ |  |  |
|  |  |  |  |  |  |
| Absorption | $\underline{11482500}$ | $(10 / \mathrm{f}) \mathrm{AO}$ | $\times 5500=$ | 308067 |  |
|  | 205000 |  |  |  | $\mathbf{1 7}$ marks |

(d) $[\mathrm{AO} 2] 1$ [AO3] 2 [AO4] 3

Answers may include:

## Advantages of marginal costing

Marginal costing helps decision making in the short term. For example, Stitchright plc may be deciding whether to accept an offer price / or make or buy /or discontinue a product/profit centre. This would be useful for internal use.

Marginal costing sees costs allocated to a time period, so it may be argued that profit for Stitchright plc in that time period is more accurate.

Marginal costing may follows the prudence concept as it often shows lower figures for closing inventory.

## Advantages of absorption costing

Absorption costing sees costs allocated to products. This could be useful for Stitchright plc's management when fixing prices / reviewing if a product/project has been profitable in the long term.

Absorption costing is recommended by IAS 2 (and FRS 102) so needs to be used when preparing external financial statements.

Absorption costing follows the matching concept ie Stitchright plc will match costs with revenues earned for a particular product.

Disdvantages of marginal costing
Not recommended by IAS 2 (or FRS 102). If it is used to prepare financial statements for Stitchright plc, it is argued they would not give a true and fair view or be signed off by auditors.

Not all costs are allocated to the products. This would mean this method is not suitable for fixing prices / accepting possible orders etc in the long run.

## Disdvantage of absorption costing

All costs are not allocated to the time period in which they are incurred. It may be argued that profit for Stitchright plc for that time period is not accurate as external accounts are drawn up on the basis of a time period.

Does not follow the prudence concept. Stitchright plc's closing inventory may be overstated and therefore profit may also be overstated.

May be time consuming and complex to work out the value of closing inventory as all costs must be included in the valuation of closing inventory.

Conclusion
Both methods have their advantages and so it is worthwhile drawing up accounts using both methods.
\(\left.$$
\begin{array}{|c|c|l|}\hline \text { Level } & \text { Mark } & \text { Descriptor } \\
\hline \text { Level 1 } & 0 & \text { A completely incorrect response. } \\
\hline \text { Level 2 } & 3-4 & \begin{array}{l}\text { Isolated elements of knowledge and understanding that are recall based. } \\
\text { Generic assertions may be present. } \\
\text { Weak or no relevant application to the scenario set. }\end{array}
$$ <br>
\hline Level 3 \& 5lements of knowledge and understanding, which are applied to the <br>
scenario. <br>
Some analysis is present, with developed chains of reasoning, showing <br>
causes and/or effects applied to the scenario, although these may be <br>
incomplete or invalid. <br>
An attempt at an evaluation is presented, using financial and perhaps non- <br>

financial information, with a decision.\end{array}\right\}\)| Accurate and thorough knowledge and understanding. Application to the |
| :--- |
| scenario is relevant and effective. |
| A coherent and logical chain of reasoning, showing causes and effects is |
| present. |
| Evaluation is balanced and wide ranging, using financial and perhaps non- |
| financial information and an appropriate decision is made. |

(6)

Total for Question 6-30 Marks

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